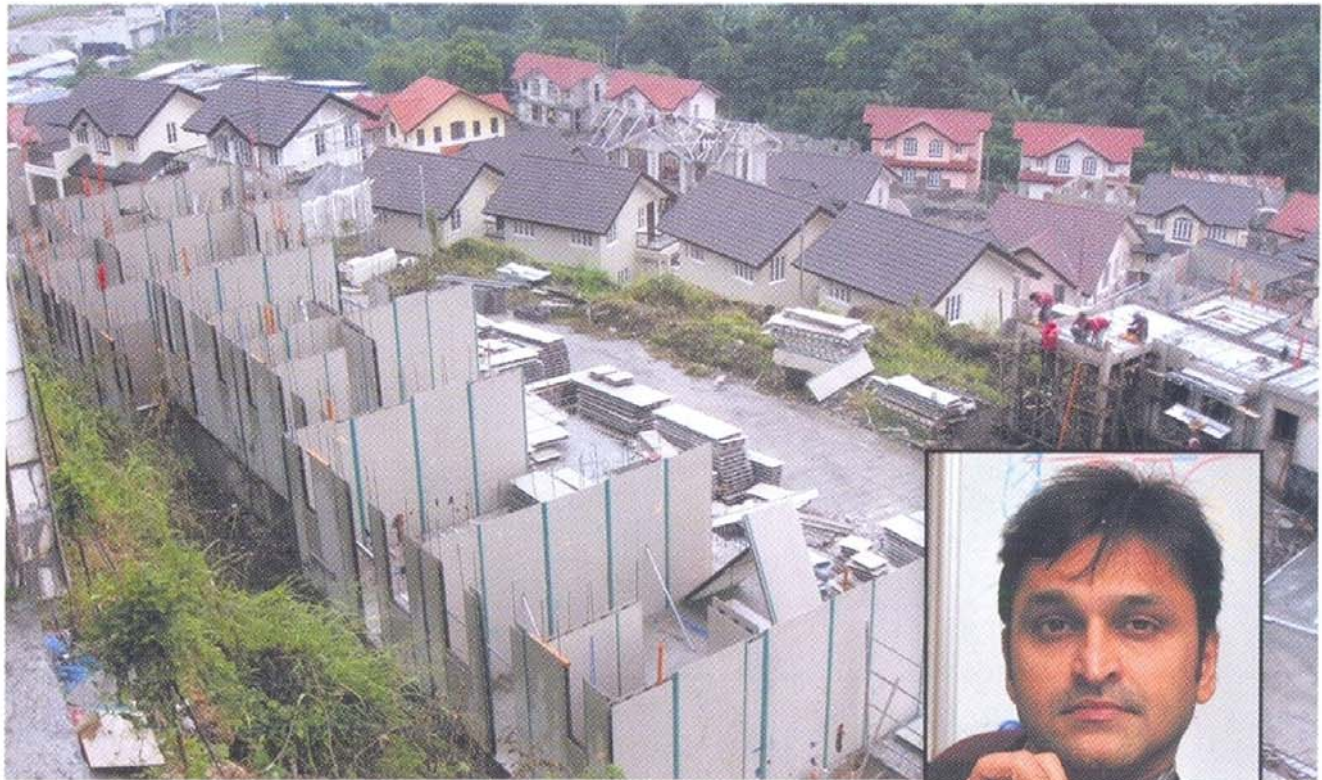


## “WE ARE LOOKING AT A RAPID PAN INDIA EXPANSION,” AASIF KHAN, DIR. FABTECH

Fabtech Technologies, India's largest manufacturer of modular prefabricated panels is now looking to expand its presence into the outer box segment. The company is introducing in India an innovative technology for external construction that has been successfully implemented in Philippines. “And we are looking at a rapid pan-India presence,” Aasif Khan, director, Fabtech Technologies told Construction Week in an exclusive interview. Fabtech, which has executed more than 75 pre-fab projects across 20 countries in its 14 years of existence, has tied up with Sterling Construction & Development Corporation to form a JV named Fabtech Sterling Building Technologies Pvt Ltd (FSBT). FSBT has been given exclusive franchisee to utilize this patented technology in India, GCC, Persian Gulf and Africa region for residential, commercial and industrial construction. “We will sub-franchise this technology by providing know-how as well as training. FSBT will charge royalty on the revenue



**A PROJECT UNDER CONSTRUCTION USING THE PATENTED TECHNOLOGY. INSET: AASIF KHAN**

generated by the sub franchisee making it a win-win situation,” Khan said. “We are confident that this technology will be highly successful in India since it offers several advantages over conventional

construction methods in terms of speed, minimised wastage, ease of implementation, quality of construction and suitability for the varied climatic conditions across the country,” he added.